"Modelling Technology Adoption and Technical Efficiency in Maize Production in Rural Ethiopia" by Abebayehu Geffersa, Frank Agbola and Amir Mahmood

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Technology Adoption and Technical Efficiency

in Maize Production in Ethiopia

Discussion:

- What does this paper do?
 - Document some very interesting patterns in the data
 - Exercise could be more transparent
- What do we learn from that?
 - Contribute to a very important 'big question'
 - There is more to learn from these data than is in the paper

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Does technology adoption increase efficiency?

- Ethiopia, 2011
 - Improved Maize Varieties (IMV), adoption rate 35%
 - Survey \approx 2,500 maize-producing farm households (cross-sectional)

Variables	Definition	Improved	Local
		Maize (N=	maize
		1954)	(N=409)
		Mean	Mean
Maize Output	Total maize yield (in kg)		876.80
		2821.80	(1634.4
		(21121.50)	0)
Inputs:			
Labour	Family and hired labour (in male-	38.12	29.12
	days)	(41.61)	(79.44)
Land	Area for maize cultivation, in hectare	0.91	0.6
		(0.86)	(0.9)

• Maize output of farmer *i*



• Technology frontier equation

$$\ln Y_i^* = f(X_i;\beta) + v_i$$

- $X_i = labour$, land, fertilizer, ...
- v_i = production inputs outside of farmer's control (weather, ...) ~ *i.i.d.N*
- Technological efficiency equation

$$u_i = \alpha_0 + Z'_i \delta - \theta \ IMV_i + \omega_i$$

- Z_i = farmer's human capital, farm quality, wealth and information
- $u_i > 0 \sim i.i.d.$ truncated N

Thijs van Rens (Warwick)

• Maize output of farmer *i*



Substituting

$$\ln Y_{i} = \underbrace{f(X_{i};\beta) + v_{i}}_{\text{technology frontier}} - \underbrace{\alpha_{0} - Z'_{i}\delta + \theta \ IMV_{i} - \omega_{i}}_{\text{technical inefficiency}}$$

• Maize output of farmer *i*



Substituting

$$\ln Y_i = \underbrace{f(X_i; \beta) + v_i}_{\text{technology frontier}} - \underbrace{\alpha_0 - Z'_i \delta + \theta \ IMV_i - \omega_i}_{\text{technical inefficiency}}$$

• Suggestion 1: Estimate this equation (also) with OLS

- \bullet Intercept α_0 biased with OLS, but not interesting nor credibly identified
- MLE is (slightly) more efficient, but requires more assumptions
- Transparency is important!

Thijs van Rens (Warwick)

• Maize output of farmer *i*



- Suggestion 1: Estimate this equation (also) with OLS
- Suggestion 2: Think about parameter estimates, not 'TE scores'
 - Technical Efficiency (TE)

$$u_i = \alpha_0 - Z'_i \delta + \theta \ IMV_i - \omega_i$$

- ω_i not identified (error term is $v_i + \omega_i$)
- Mean TE is not interesting, differences are (between adopters and non-adopters, between regions, etc.)
- Transparency is important!

• Maize output of farmer *i*



- Suggestion 1: Estimate this equation (also) with OLS
- Suggestion 2: Think about parameter estimates, not 'TE scores'
- Econometric issues
 - IMV_i is endogenous (selection) \Rightarrow PSM
 - Heterogeneous technology

$$\ln Y_{i} = \underbrace{f(X_{i};\beta_{1}) + f(X_{i};\beta_{2}) * IMV_{i} + v_{i}}_{\text{technology frontier}} - \underbrace{\alpha_{0} - Z_{i}'\delta + \theta IMV_{i} - \omega_{i}}_{\text{technical inefficiency}}$$

Does technology adoption increase efficiency?

Table 8: Average Treatment Effect of INIV on TE								
Technology assumption			IMV growers (treated)	Local maize growers (control)	Difference			
Homogenous technology assumed for IMV and local maize	ATT	Unmatched	0.683	0.588	0.095***			
		Matched	0.684	0.596	0.088 * * *			
	# of	On support	1578	313				
	farmers							
		Off support	5	0				
Different technologies	ATT	Unmatched	0.675	0.624	0.051***			
		Matched	0.675	0.632	0.043***			
		On support	1578	313				
		Off support	5	0				

Table 8: Average Treatment Effect of IMV on TE

Notes: * p<0.1, ** p<0.05, *** p<0.01.

SE stands for robust standard error. psmatch2 command in Stata 14 was used for matching.

Conclusion: IMV adoption increases maize output by 4.3%

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- **2** What do we learn from that?
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 - There is more to learn from these data than is in the paper

The big question & contribution of this paper

- Why low technology adoption in agriculture in SSA?
 - Agriculture important part of the economy, food security is an issue
 - Widely available technologies dramatically increase yields (adoption $\approx 100\%$ in other countries)
- Answer: costs and benefits are heterogeneous (Suri, Ema 2011)
 - Poor infrastructure, credit constraints, lack of commitment devices, information barriers, learning
 - Absolute and comparative advantage in production efficiency
- This paper:
 - Examine link between technology adoption and production efficiency

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- This paper:
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 - Suggestion 3: Document heterogeneity in effect adoption on efficiency (Who has a comparative advantage in adopting IMV?)

Heterogeneity in effect technology adoption on efficiency

Estimation equation

$$\ln Y_i = f(X_i, IMV_i; \beta_1, \beta_2) + v_i - \alpha_0 - Z'_i \delta + \theta IMV_i - \omega_i$$

- $\theta = \text{average effect of adoption}$
- $\beta_2 =$ difference in technology between adopters and non-adopters
- $\delta =$ determinants of efficiency (adopters and non-adopters)
- Suggestion 4: Extended estimation equation

 $\ln Y_i = f(X_i, IMV_i; \beta_1, \beta_2) + v_i - \alpha_0 - Z'_i \delta + \theta_0 IMV_i + (Z_i * IMV_i)' \theta_1 - \omega_i$

- $\theta_1 = \text{difference in effect adoption across characteristics farm(er)}$
- Who has comparative advantage in IMV adoption?
- Econometric issues
 - PSM makes control and treatment group similar
 - Suggestion 5: Selection model? (PS equation is the selection equation)

Other comments (for the author)

- Clean up the writing! Many typos, and hard to understand what you are doing.
- Robust standard errors cannot solve endogeneity issue (p.11)
- Gamma estimate (p.14, footnote 11): How is σ_u identified from σ_v ? Does this assume that $\sigma_\omega = 0$? If not, is that a reasonable assumption?
- Robustness checks need to be reported somewhere, e.g. in an appendix. Cannot just claim that e.g. you estimated the model using a Cobb-Douglas specification and the results were similar.
- Main result (ATT) should be in the abstract, instead of minor result (effect covariates).
- Discuss covariates in the preferred specification instead of in the homogeneous technology one.